



## Our Values/Culture:

- Our key company driver is to be seen as a valuable extension to our clients' business by showing clear improvements in their performance from the engineering support we provide
- We are true followers of the European Construction Institute's ACTIVE principles, particularly a nonadversarial & collaborative way of working and a high emphasis on project controls – forward planning, scope definition, risk management and change control
- The visibility and involvement of owner/managers promotes a 'can-do' attitude and the desire to see the job through/not walk away when problems occur
- Having a clear set of values & culture that is shared and owned by all within the company ensures a greater consistency of delivery, low politic/no blame environment and greater team spirit

## How Clients Value Us:

- Our depth of services, proven reputation and numerous award successes put PROJEN on a par with much larger and higher cost organisations
- The majority of our business is from long-term contracts with a high level of repeat and referral business from high profile, stable/growth businesses and industries. Clients are chosen on their match to PROJEN's ways of working and the potential for future work
- We have an excellent Health & Safety record
- Excellent client relationships at all levels ensures better understanding of their business drivers and why the project is being done. A closer working relationship ensures a greater alignment of our joint business goals

